



ORIGIN AGRITECH LTD

# Investor Deck

July 2021



# Forwarding Looking Statements and Disclaimers

This communication contains "forward-looking statements" as defined in the federal securities laws, including Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements address expected future business and financial performance and financial condition, and contain words like "expect," "anticipate," "intend," "plan," "believe," "seek," "will," "would," "target," and similar expressions and variations. Forward-looking statements address matters that are uncertain. Forward-looking statements are not guarantees of future performance and are based on assumptions and expectations which may not be realized. They are based on management's current expectations, assumptions, estimates and projections about the Company and the industry in which the Company operates but involve a number of risks and uncertainties, many of which are beyond the company's control. Some of the important factors that could cause the company's actual results to differ materially from those discussed in forward-looking statements are: failure to develop and market new products and optimally manage product life cycles; ability to respond to market acceptance, rules, regulations and policies affecting our products; failure to appropriately manage process safety and product stewardship issues; changes in laws and regulations or political conditions; global economic and capital markets conditions, such as inflation, interest and currency exchange rates; business or supply disruptions; natural disasters and weather events and patterns; ability to protect and enforce the company's intellectual property rights; and separation of underperforming or non-strategic assets or businesses. The company undertakes no duty or obligation to publicly revise or update any forward-looking statements as a result of future developments, or new information or otherwise, should circumstances change, except as otherwise required by securities and other applicable laws. Although the Company believes that the expectations expressed in these forward-looking statements are reasonable, it cannot assure you that such expectations will turn out to be correct, and actual results may differ materially from the anticipated results. You are urged to consider these factors carefully in evaluating the forward-looking statements contained herein and are cautioned not to place undue reliance on such forward-looking statements, which are qualified in their entirety by these cautionary statements.

# About Us



## How it started

- Founded in 1997
- Heritage in hybrid corn breeding
- R&D developing GMO seed traits and transgenic technology
- Leveraged relationships with Chinese agricultural institutes to license traits



## Where we are

- Production ready GMO corn and soybean seeds
- Multiple GMO enhanced hybrid seeds in approval pipeline
- GMO corn is a replacement product to a multi-billion dollar market
- The leader in corn germoplasm



## Where we're going

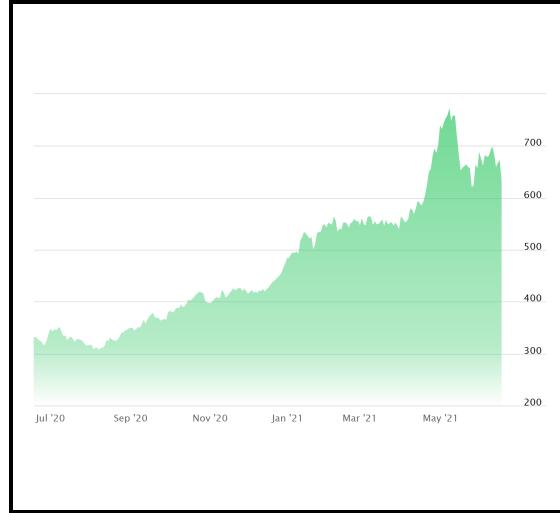
- China's industry leader in GMO
- CRISPR gene editing speeding up innovation
- Developing custom solutions for industrial customers

# The Chinese Food Security Problem



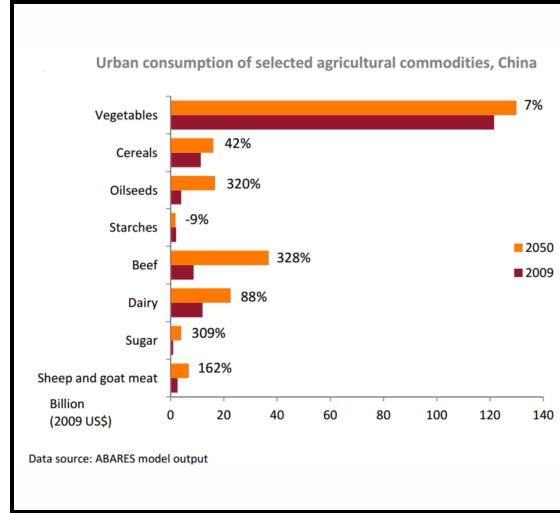
## Tough Mismatch

China has 22% of the world's population but only 10% of the world's arable land



## Inflation

Disrupted supply chains and labor shortages from the pandemic are causing food inflation. Corn prices have increased 113% since August 2020



## Craving meat

China's rapidly growing middle class is consuming more meat, dramatically increasing the need for corn and soybean feedstock



## Reliance on imports

Between Jan-Mar 2021 China imported 6.7 million tons of corn, a 438% increase from the same period last year

# China's Focus on Seeds

“Seeds are the foundation of China's agricultural modernization and [...] the provenance of seeds [are] a matter of national security. ,”

President Xi Jinping

“China should guide the cooperation between enterprises and scientific research institutions so that companies can really be the major force in the R&D, application, and traits of GMO. ,”

Ministry of Agriculture and Rural Affairs

# China's Agricultural Push



# Framework to Reward and Foster Innovation



Agricultural  
modernization as a  
top priority



GMO friendly  
regulatory  
environment

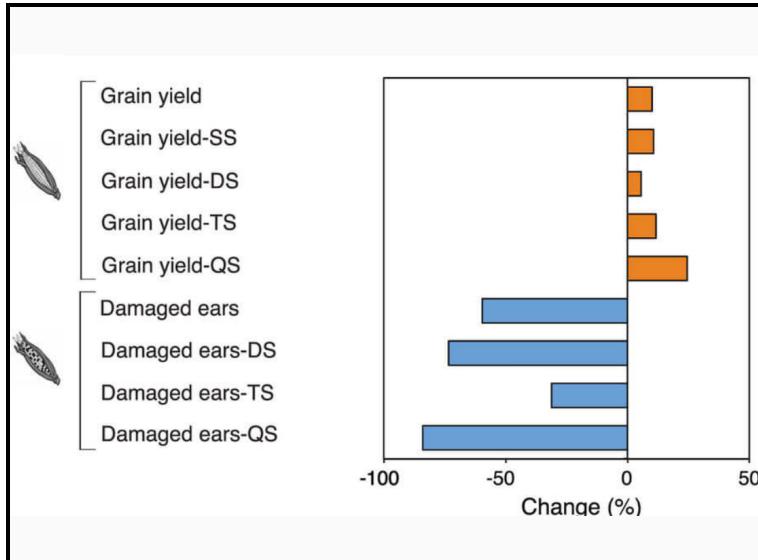


Strengthened  
intellectual  
property for seeds



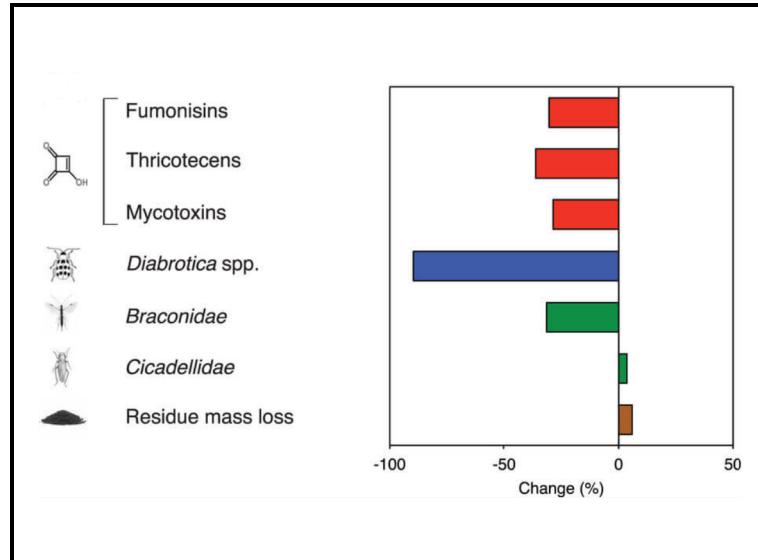
Promoting  
cooperation with  
domestic  
companies

# The Solution: GMO Positive!



## Increased yields

Use of GMO corn has been shown to **increase yields by up to 25%** and decrease number of damaged ears of corn



## Eco-Friendly

GMO corn has been shown to have less toxins. It requires less pesticides by enhancing plants own defenses



## Drought Tolerance

China and many other countries have been facing droughts in last several years. GMO traits have been designed for drought resistance

# Origin is Poised to Emerge as the Industry Leader in GMO Seeds



## Research focused

*23 years of R&D of research on hybrid and GMO crops and transgenic technology*



## China's leading germplasm bank

*Huge competitive advantage. Validated by recent deal with Dabeinong*



## Multiple corn and soybean seed traits

*Traits include glyphosate tolerance, insect resistance, drought tolerance and others*



## History of in-licensing traits from agricultural institutes

*De-risked as it take many years and tens of millions of dollars to develop one trait*



## Only one competitor with late-stage traits

*Approval process currently takes 8 years to get a seed trait through the approval process*



## Origin is the only pure-play on China going GMO positive!

*Nasdaq listed: SEED*

# Strategic Alliances



徽标风

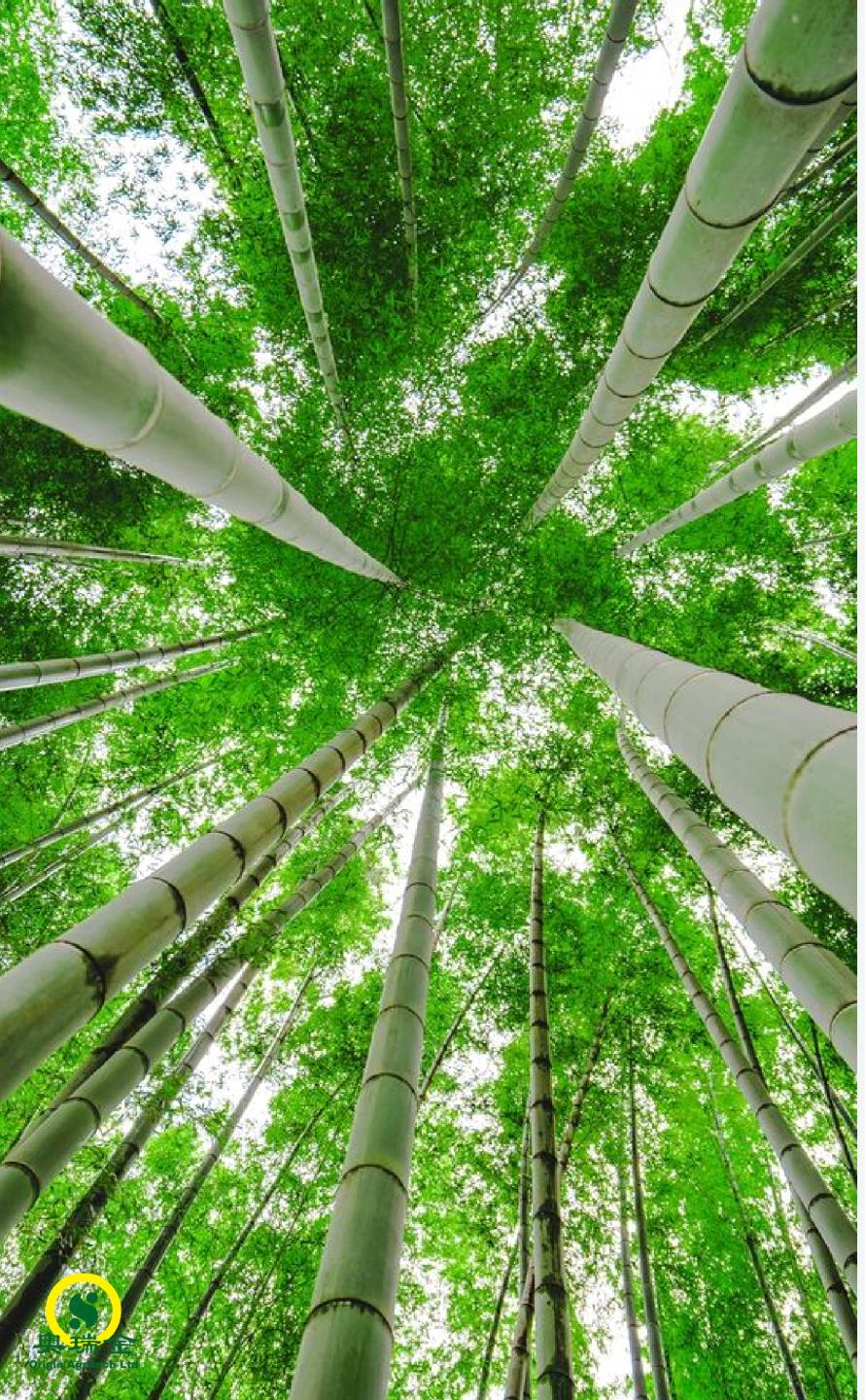


**PIONEER**®

**KWS**



\*More partnership in the works!



# Chinese GMO Corn Market Size



GMO Projected  
Corn Market

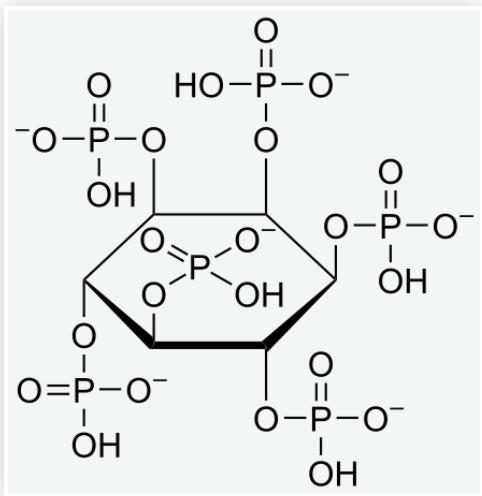
*\*Central China Securities research  
report*



Origin Sales if  
Capture 30%

\*\* in RMB

# GMO Phytase Corn



- 1 Corn is a major component of feed

Corn accounts for 95% of total feed grain production and use.

- 2 Feed Producers Add Phytase

Phytase is an enzyme that converts phytic acid into phosphorus. Farmers add it to corn feedstock so that livestock can absorb essential nutrients.

- 3 But adding phytase is expensive

Phytase additives cost poultry and swine industries over \$1 billion globally per year

- 4 Solution: phytase CORN

Origin's GMO phytase corn grows with more phytase naturally, reducing the need for additives saving money



# Origin Agritech Investment Highlights

1

Nascent multi-billion market

2

Only a couple of competitors with late-stage traits

3

Germplasm database took 2 decades to develop and is a huge competitive advantage

4

More partnerships to come

5

China growing more GMO friendly

6

Commercialization of GMO will mean hyper growth for Origin



Origin Agritech Ltd

## Investor Relations Contact



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